

“Steering Clear of the Most Common Legal Hazards in Hotel, Convention Center and Meeting Contracts”

- Lisa M. Hix, Esq.

Faced with a changing financial climate, tightened budgets, and shrinking meeting attendance, many associations have taken a new look at meeting contracts. Join Ms. Hix as she delves into several topics of interest, including the legal pitfalls of letters of intent, hotel cancellation and attrition, force majeure, indemnification, convention center agreements, and understanding the relationship between insurance coverage and common areas of liability.

Examine the most common legal hazards in hotel, convention center, and other association meeting contracts, and leave with practical tips for negotiating tighter agreements with less financial risk.